

# LONG & FOSTER REAL ESTATE, INC.

EXECUTIVE OFFICES  
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March 30, 1989

Mr. Edward Curry  
Executive Director, Zoning Secretariat  
District Building, Room 11  
1350 Pennsylvania Avenue, N.W.  
Washington, D. C. 20004

Dear Mr. Curry:

I am writing to you about Section 1302.2 of Case 86-26 which will be the subject of the District of Columbia Zoning Commission's hearing on April 10, 1989.

Long & Foster wants to open an office in Woodley Park at 2601 Connecticut Avenue. Because residential real estate business is not included in the preferred uses of Section 1302.2 of zoning case 86-26 we are able to lease only 50% of the space need.

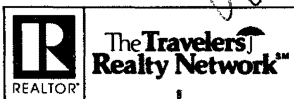
Long & Foster has served the Washington, D.C. community with distinction for over 12 years with offices in five locations. Our first objective is to serve residential neighborhoods. Our offices provide a high level of service and a minimum of congestion to the neighborhoods we serve.

I personally serve the Washington community as a member of The Greater Washington Board of Trade and the Federal City Council. Long & Foster has contributed substantially to Children's Hospital, Alice Deale High School, Janney Elementary School, numerous Capitol Hill organizations and various Washington, D.C. charitable organizations.

I respectfully request that the Zoning Secretariat add residential real estate offices to the preferred business list under Section 1302.2 of Case 86-26. Long & Foster residential offices have made a positive contribution to every neighborhood where we have an office and we want to open an office at 2601 Connecticut Avenue. Thank you for your consideration.

Sincerely,

P. Wesley Foster, Jr.  
President



Residential Sales • Commercial Sales & Leasing

New Home and Condominium Sales • Long & Foster Title & Escrow, Inc. • Prosperity Mortgage, Inc.  
Long & Foster Insurance Agency, Inc. • Commercial Property Management • Residential Property Management

ZONING  
COMMISSION  
86-26  
EXHIBIT

NO. 573

ZONING COMMISSION  
District of Columbia  
CASE NO. 86-26  
EXHIBIT NO. 573

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