

Christopher J. Donatelli is the *President* and *CEO* of Donatelli Development and has served in that capacity since 1998. Donatelli Development builds mixed-use, transit-oriented buildings adjacent to Metro stations in the neighborhoods of Washington, DC. All of the company's projects have been constructed on under-utilized or vacant land, revitalizing neighborhoods and bringing needed housing and retailers to historically underserved communities.



Donatelli Development is known for pioneering projects and is often the first company to undertake large-scale developments in a given District neighborhood. Its projects have positive social and economic impact on the areas in which they reside, and have attracted additional growth from other developers. Donatelli has a track record of successfully completing public/private partnerships with the District and with WMATA. In addition to conventional financing, the company has utilized numerous US Department of HUD, Fannie Mae, Freddie Mac, and DC HFA programs to fund its projects. The majority of the developments include a significant number of affordable housing units mixed with market rate units.

Over the last 15 years, the company has delivered more than 2,500 housing units and 100,000 square feet of retail space. Retailers include sit-down and fast casual restaurants, banks, and other convenience establishments. Previously completed Donatelli Development projects within the District include **Kenyon Square** and **Highland Park** at the Columbia Heights Metro, **Ellington** and **Harrison Square** at the U Street Metro, and **Park Place** and **Griffin** at the GA Ave-Petworth Metro, **Park 7** at the Minnesota Avenue Metro, as well as the garden style apartment communities **Regatta Bay** and **Stone Point** in Annapolis, Maryland. In addition, two mixed-use buildings at the Stadium-Armory Metro and another at the Capitol Heights Metro station are in the planning stages.

Donatelli Development's larger projects have all received national awards of excellence from the Urban Land Institute (ULI) and National Association of Home Builders (NAHB) for community impact and design. In 2006, Mr. Donatelli was awarded the *Visionary Award* from the Washington DC Center for Economic Development, he received the 2009 Economic Development award from the African-American Real Estate Professionals Foundation, and in 2014 he was honored with the DCBIA Achievement Award for Private Sector Development. He is a frequent speaker at ULI, NAHB, and Bisnow conferences.

A native Washingtonian, Mr. Donatelli is a graduate of Gonzaga College High School. He earned a B.S. in Finance from Villanova University and an M.B.A. in Real Estate from American University in Washington, DC. He is currently a Member of the Board of Trustees of his alma mater, Gonzaga College High School, and of the Stone Ridge School of the Sacred Heart, and is a Board Member of the DCBIA. Mr. Donatelli has also opened three restaurants in the District: Lou's City Bar and Acre 121 in Columbia Heights and Chez Billy in Petworth—a sports bar named for his father, a barbecue and live music restaurant, and a French bistro, respectively.

Mr. Donatelli resides in Washington, DC with his wife, Karen, and their four children: Christopher, Caroline, Claudia and Catherine.