

EXHIBIT A:

**LIST OF WITNESSES THE APPLICANT MAY CALL
AND OUTLINES OF TESTIMONY**

Witnesses:

1. Representative of B.F. Saul Co./Hay-Adams Holdings, LLC
2. Steven E. Sher, Director, Land Use and Zoning Services, Holland & Knight LLP

**OUTLINE OF TESTIMONY OF
REPRESENTATIVE OF B.F. SAUL CO./HAY-ADAMS HOLDINGS, LLC**

- I. Introduction**
 - A. Description of Ownership**
 - B. Stewardship of Property**
- II. Comprehensive Plan**
 - A. Hotel Goals for City**
 - B. Hotel Expansion at Hay-Adams**
- III. Conclusion**

**OUTLINE OF TESTIMONY OF
STEVEN E. SHER
DIRECTOR OF LAND USE AND ZONING SERVICES
HOLLAND & KNIGHT LLP**

- I. Introduction
- II. Site Location and Description
 - A. Lot Configuration
 - B. Existing Hotel Use
 - C. Current SP-2 Zoning
- III. Description of Surrounding Area
 - A. Surrounding C-4 Zoning
 - B. Lack of Residential Uses in Nearby Vicinity
- IV. Comprehensive Plan Designation for Site
 - A. 2006 Amendments
 - B. Future Land Use Map
- V. Rezoning Necessary to Conform to Comprehensive Plan Designation
 - A. SP-2 District Inconsistent
 - B. C-4 Zoning Consistent and Necessary to Conform with Comp Plan Designation
- VI. Conclusion