

**BEFORE THE DISTRICT OF COLUMBIA  
BOARD OF ZONING ADJUSTMENT**

**BZA Case No. 21320  
Prehearing Statement of the Applicant**

**EXHIBIT B**

Outline of Witness Testimony for Andrew Hartman (representative)  
*Project Architect and Proffered Expert in Architecture and Urban Design*

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1. Overview of Proposed Hotel Development
2. Integration of Existing Warehouse / Contributing Building to Georgetown HD
3. Summary of Building Site's Constraints and Justification Under Subtitle C § 701.2(j)



# Andrew Hartman

Associate / Studio Director

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## Education

Virginia Tech  
Bachelor of Architecture

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## Experience

25 Years

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## About

Over the last several years, if there was a complex new build hotel project, it's likely Andrew Hartman was on it. From tight urban sites to greenfield acreage, Andrew's highly technical and team-centered approach has been critical in seeing projects through from concept to opening day. His deep construction knowledge and understanding of how hotels function makes him an incredible asset to owners, developers, and brands; his client relationships a testament to his skill in creating collaborative, cohesive teams that get it done.

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## Relevant Projects

citizenM Austin Downtown  
*Austin, TX*

AC Hotel Kingston  
*Kingston, Jamaica*

The Lockwood Hotel  
*Waterville, ME*

Canopy Portland Waterfront  
*Portland, ME*

Lake Saranac Resort & Spa  
*Lake Saranac, NY*

Annapolis Waterfront Hotel,  
Autograph Collection  
*Annapolis, MD*

Hilton Garden Inn New Haven  
*New Haven, CT*

Richmond Marriott Short Pump  
*Richmond, VA*

Sheraton Nashua  
*Nashua, NH*

Hilton Boston Downtown  
Renovation  
*Boston, MA*

AC Hotel Costa Rica  
*Confidential Location*

AC Hotels Prototype  
*North America*