

**OUTLINE OF TESTIMONY OF REPRESENTATIVE OF THE APPLICANT,  
MAI ZHANG, OR OTHER REPRESENTATIVE OF JBG SMITH**

- I. Introduction of Applicant
- II. History of JBG and Site
- III. Site Location and Description
  - A. Overview of Site, Surrounding Area, and Land Use
  - B. Existing Apartment Building
  - C. Current Operations
- IV. Overview of Project
  - A. Goals for Bar Area
  - B. Tenant-Only Use
- V. Community Dialogue Process
- VI. Conclusion