



September 13, 2018

Frederick L. Hill, Chairperson  
Board of Zoning Adjustment  
441 4th Street NW Suite 200S  
Washington, DC 20001

RE: BZA Case No. 19751 - 2619-2623 Wisconsin Avenue NW

Dear Chairman Hill and Members of the Board,

I am writing to you on behalf of Guest Services Senior Living (“GSSL”) concerning BZA Case No. 19751 for the property located at 2619-2623 Wisconsin Avenue NW (the “Property”). Guest Services Senior Living, LLC (“GSSL”) has been engaged by the Applicant MED Developers, LLC (“MED”) to manage and operate the proposed memory care program at the Property that is currently being reviewed by the Board.

As a brief background, GSSL is a subsidiary of Guest Services, Inc., a 100-year-old company that provides management and operation services across the country in a wide variety of settings such as senior living communities, hotels, national parks, restaurants and more.

GSSL will manage the day-to-day operations of the proposed memory care program at the Property. GSSL will be in charge of designing programming for the residents, including therapeutic programming specially designed for memory care patients. GSSL’s management duties will include hiring and training all staff members, from direct care staff to kitchen staff to landscaping and maintenance.

GSSL will employ best practices to ensure that the memory care program is operated in a safe and secure manner for residents, and that the program complies with District law for assisted living residences. Additionally, GSSL will assist in administrative duties such as marketing and advertising for the facility.

GSSL is committed to this project and excited to operate this proposed memory care facility in the heart of our nation’s capital. We believe that this facility will provide a much-needed resource in the District for families with loved ones facing the challenges of dementia and Alzheimer’s.



We urge the Board to approve MED's zoning application, and we will be available at the Board's hearing to answer any further questions about our company and operations of the memory care program proposed at the Property.

Sincerely,  
GUEST SERVICES SENIOR LIVING, LLC

By: John Gonzales, President  
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