M. Jeffrey Miller
Vice President

Education

RICE UNIVERSITY, Houston, Texas.
Jesse H. Jones Graduate School of Administration
Master of Business Administration, May 1994.
Concentration: Finance, Real Estate.

LAFAYETTE COLLEGE, Easton, Pennsylvania.
Bachelor of Arts, Economics, May 1989.

Experience

THE JBG COMPANIES, Washington, District of Columbia
Vice President, June 2000 to present.

Currently managing the development, financing, and disposition of 900 Class-A rental apartments and condominiums in the metropolitan Washington, D.C. area. Predevelopment includes zoning and entitlements, rental program development, financial modeling, and equity and debt placement. Also part of the JBG residential acquisition team to identify existing stabilized property opportunities and purchase them as part of the firm's overall portfolio. In charge of any new for-sale residential projects including all condominium and townhouse development.

THE HOLLADAY CORPORATION, Washington, District of Columbia
Project Manager, March 1995 to June 2000.

Managed the pre-development of 257-unit multi-family high-rise and 75-unit high-rise condominium. Managed the development of a $56 million commercial high-rise project. Managed the development of two condominium projects and one townhouse project totaling $52 million in revenues. Directed the process of our in-house construction contractor for current projects. Managed a team of ten people in the marketing and construction of current projects. Financially analyzed new projects including best-use analysis and sensitivity analysis. Developed new opportunities through site acquisition and development. Oversaw new projects through the zoning and site-plan process.

THE MERIDIAN GROUP, Washington, District of Columbia.
Associate, May 1994 to March 1995.

Analyzed prospective commercial acquisitions and real estate related opportunities for financial soundness. Performed due-diligence work on properties under contract. Constructed financial models for over $70 million in asset disposition and supported the sales efforts of the company principals.

FIRST AMERICAN BANKSHARES, Washington, District of Columbia.
Officer, Retail Banking Group, July 1989 through August 1992.

Extended credit to commercial and retail customers. Responsible for lending relationship of $2-million corporate portfolio, 60 percent of which was real estate related.

BZA
Case No. 17030
Exhibit No. 26
Board of Zoning Adjustment
District of Columbia
CASE NO. 17030
EXHIBIT NO. 26