JOHN B. SCHLICHTING

EXPERIENCE SUMMARY

Twenty years as a commercial real estate director of development, asset manager and architect, with experience in managing of a full spectrum of development activities for both build-to-suit and speculative projects. Recent work focus has been on land feasibility and acquisitions, master planning, lease negotiations, legal matters, pro forma analysis, project design and public approvals.

PROFESSIONAL EXPERIENCE

CarrAmerica Development, Inc.
Washington, D.C.
1986 to 1992, 1997 to Present
VICE PRESIDENT, DIRECTOR OF DEVELOPMENT

CURRENT PROJECTS

INTERNATIONAL MONETARY FUND, Washington, DC (650,000 second headquarters building at 1900 Pennsylvania Avenue). Project Executive of Development Manager leading team of two senior project managers and over 80 consultants. Primary responsibility for public approval process. Project includes demolition of existing full-block building, replacing it by 12-story signature office building designed by Pei Cobb Freed & Partners. Total project cost exceeds $130,000,000.

COMPLETED PROJECTS

PARKWAY NORTH CENTER, Chicago, IL (800,000 gross square feet in six buildings). Director of Development for a new suburban, multi-phase, build-to-suit and corporate headquarters office project. Responsible for land planning and acquisition, assisting with programming and design, and managing the public approval process. Construction has been going on since 1997. Total project cost exceeds $130,000,000.

RESTON CROSSING, Reston, VA (327,000 gross square foot in two office buildings). Director of Development for new suburban office project. Conceived as a speculative development, both buildings were leased during construction to Nextel Communications to serve as its new corporate headquarters. Responsible for land planning and acquisition lease negotiations, assisting with programming and design, and managing the public approval process. Completion of the first two buildings occurred in the spring of 1999 at a total project cost $50,000,000.

KING STREET STATION, Alexandria, VA. (1 million square foot mixed-use project). Director of Development responsible for planning, financing and public approvals for a complex, transit-oriented, multi-phase mixed-use project including four office buildings, a hotel and retail pavilion. Also managed the concurrent development of key buildings (KSS III, IV, Embassy Suites Hotel and retail pavilion).

NATIONAL CREDIT UNION ADMINISTRATION/KING STREET STATION IV, Alexandria, VA (170,000 square feet with three levels of below-grade parking). Director of Development for a new suburban build-to-suit office project. Responsible for land planning, financing, negotiation of lease and development agreements, assisting with programming and design, and managing the public approval process. Completed 1993. Total project cost $38,000,000.

Case No. 16930
Exhibit No. 89
Board of Zoning Adjustment
District of Columbia
CASE NO.16930
EXHIBIT NO.89

KING STREET STATION III, Alexandria, VA (146,000 square foot office building with three levels of below grade parking). Director of Development for a new suburban office building. Responsible for land planning, financing, negotiation of lease and development agreements, assisting with programming and design, and managing the public approval process. Completed 1988. Total project cost $33,000,000.

KING STREET STATION HOTEL & RETAIL, Alexandria, VA (268 key Embassy Suites Hotel and adjacent 30,000 square foot retail and restaurant pavilion with three levels of below grade parking). Director of Development, responsible for land planning, financing, negotiation of joint venture, management and development agreements, assisting with programming and design, and managing the public approval process. Completed 1990. Total project cost $35,000,000.

PREVIOUS EXPERIENCE

The JBG Companies
Washington, D.C.
1995 to 1997
PROJECT EXECUTIVE

Bailey Realty Corporation
Washington, D.C.
1992-1995
VICE PRESIDENT

William B. Tabler Architects
New York, NY
1981-1984
PROJECT MANAGER

EDUCATION

The University of North Carolina at Chapel Hill. Master of Business Administration with Concentration in Real Estate Development, Kenan Flagler School of Business, 1986.

The University of Virginia, Bachelor of Architecture, 1981

PUBLIC SERVICE

Elected to the City Council of Gaithersburg, Maryland in November 2001.

Appointed to the Board of Directors, Metropolitan Washington Council of Governments in January 2002. Currently serving on the Strategic Planning and the Metropolitan Development Policy Committees.

Appointed by the Mayor and City Council of Gaithersburg, Maryland to serve as one of five members of the Planning Commission charged with the review and approval of all land use changes within the city, 1995-2001. Served as Chairman, 1999-2001.