Lamont 'Monty' Hoffman
Chief Executive Officer

Education:
University of Pittsburgh
Structural/Civil Engineering 1983

Previous Employment:
Donohoe Construction Company 1984 -1994
Title: Director of Operations for large construction projects in the Washington region.

Current Responsibilities:
CEO of P. N. Hoffman 1993 to current

Mr. Hoffman is responsible for leading the Company toward continued expansion in urban apartment, retail, and condominium development. Expansion is comprised of profitable deals that provide significant returns for P.N. Hoffman and investors. Mr. Hoffman produces designs which elevate P.N. Hoffman's product above the standard set by others; this distinctive trait sets our developments apart from other residential choices making P.N. Hoffman the market leader. The objective is to maintain market leadership and further develop 'brand' recognition that attracts purchasers and renters. By stimulating all potential demand and drawing attention toward our supply, P.N. Hoffman projects sell or lease-up quickly thereby increasing profit and reducing risk.

Expansion includes increasing P.N. Hoffman real estate assets. The objective is to add reoccurring income produced by residential apartment and retail positive cash flow. At this time, P.N. Hoffman is successfully developing multiple projects with several joint venture partners. The network and resources gained through these relationships increases the opportunities and improves the stability of P.N. Hoffman. Nurturing these relationships, honoring commitments, and creating new ideas and fresh concepts for future ventures is a significant part of Mr. Hoffman's role with P.N. Hoffman.

P.N. Hoffman has grown carefully and successfully over the past eight years. The ***'Fine Urban Living'*** trademark of P.N. Hoffman and the market niche it captures, is the culmination of vision, experience, integrity and hard work by the founding principles – 'Monty' Hoffman and 'Pete' Nazelrod (see following resume of Mr. Nazelrod).

BZA
Case No. 16914
Exhibit No. 29

Board of Zoning Adjustment
District of Columbia
CASE NO.16914
EXHIBIT NO.29

P.N. Hoffman Projects

Projects	*Address*	*# of Units*	
Brooks Place	1605 16th Street, N.W.	6 Condo's	
Hamilton Place	1603 16th Street, N.W.	5 Condo's	
Market Place	1702 Q Street, N.W.	4 Condo's	
Allen Place	2001-2005 Allen Place, N.W.	10 Condo's	
Madison Place	1514 21st Street, N.W.	9 Condo's	
Sutter Place	1527 16th Street, N.W.	7 Condo's	
Windsor Place	1838 16th Street, N.W.	6 Condo's	
Briggs Place	2201 K Street, N.W.	6 Condo's	
1821 Belmont	1821 Belmont Place, N.W.	7 Condo's	
1 & 2 Logan Circle	1 & 2 Logan Circle, N.W.	8 Condo's	
Woodley Park Place	2801 Connecticut Avenue, N.W.	35 Condo's	
The Metropolitan	1707 Prince Street, Alexandria VA	8 Condo's	
Park Hill	4025 Connecticut Avenue, N.W.	30 Condo's	
Logan Mansions	27 Logan Circle, N.W.	14 Condo's	
Morgan Place	1625 16th Street, N.W.	15 Condo's	
3901 Connecticut Ave	3901 Connecticut Ave, N.W.	16 Apartments/50 Condo's	
Tenley Hill Condominiums	4725 Wisconsin Ave., N.W.	46 Condo's/Retail	
The Gatsby	1515 O Street, N.W.	52 Apartments	
The Delano	2445 29th Street, N.W.	127 Apartments	
The Windermere	1825 New Hampshire Ave., N.W.	104 Units	
The Harrowgate	1833 New Hampshire Ave., N.W.	117 Units	
The Park Crest	2308 Ashmead Place, N.W.	59 Units	
Adams Morgan Lofts	2328 Champlain St., N.W.	60 Condo's	

Under Construction	*Address*	*# of Units*	
Saxon Court	1440 Church Street, N.W.	45 Condo's	
The Hudson	1425 P Street, N.W.	84 Apartments/Retail	
The Edgemoor	4821 Montgomery Lane, Bethesda	54 Condo's	
The Mather Building	916-918 G Street, N.W.	49 Condo's/Retail	

Design & Development	*Address*	*# of Units*	
The Desoto	1445 P Street, N.W.	66 Apartments	
The Metro	1444 Church St., N.W.	49 Condo's	
Adams Morgan II	2421 18th Street, N.W.	6 Condo's/Retail	
2327 Champlain St.	2327 Champlain St., N.W.	8 Condo's	