BRIAN R. FURNESS

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WRITER/EDITOR - INTERNATIONAL DEVELOPMENT ISSUES

Experienced Economist/Manager with international trade policy background. Analyzed bilateral, regional and multilateral agricultural, economic and trade issues. International agency, negotiating and multilateral issue experience. Writer/editor. Languages: Italian, Portuguese, Spanish.

REPRESENTATIVE ACCOMPLISHMENTS

COMMUNICATOR

Writer. Editor. Researched, prepared and edited documents and articles for publication and for international organizations. Wrote analytical and information reports for legislative and senior government leaders.

Prepared and delivered economic policy speeches and presentations. Represented government in bilateral, regional, and multilateral fora. Lectured on U.S. trade policy formation.

Negotiated agricultural, textile, transportation, energy, trade and technology issues at bilateral, regional and multilateral level. Led U.S. Delegations.

Writer on community development issues: newspaper articles, Congressional and other testimony, and presentations. Columnist. Community leader and activist. Edited newsletter.

ANALYST

Analyzed environmental, textile, energy, technology trade and investment issues at the bilateral, regional and international agency level. Identified trade problems, implemented actions. Defined and conducted research and reporting programs.

Defined U.S. counternarcotics assistance approach that led to achievement of U.S. goals in international assistance donors' group and alternative development fora.

Analyzed and reported on trade policy impact of proposed foreign and domestic legislation. Recommended executive branch responses and strategies.

MANAGER

15+ years experience. Directed award-winning multinational 21-person economic and scientific unit. Set objectives. Defined work and reporting programs.

Managed Congressional visits. Briefed Senators and Representatives and staff on economic, trade and political issues. Worked with Congressional staff.

Led large, active community organization. Expanded programs, guided interventions before DC Council, regulatory agencies, executive branch, Congress.

Board of Zoning Adjustment
District of Columbia
CASE NO.16791
EXHIBIT NO.44

PROFESSIONAL EXPERIENCE

CONSULTANT, 1989 - present

- SENIOR EDITOR/WRITER
  US Agency for International Development program program information and evaluation.
- ENVIRONMENTAL/ENERGY TECHNOLOGY TRANSFER
  Managed USAID-funded Asia-focused $5.8 million export assistance grant program.
- TRADE AND INVESTMENT ANALYSIS
  Compiled database on trade and investment policies for selected Caribbean and Latin American countries. Lecturer, U.S. trade policy formation and institutions.
- COUNTER-NARCOTICS
  Coordinated multilateral, regional and bilateral cooperation for U.S. State Department. Directed Eastern Europe law enforcement assistance programs. Money laundering editor.
- SENIOR ASSOCIATE, GLOBAL BUSINESS ACCESS, LTD.
  Consultant on Brazil, environmental trade, agricultural trade, and international trade policy.
- AGRICULTURAL TRADE AND COMMODITY POLICY
  Wrote world and country food security, economic and agricultural trade analyses for publication by the UN Food and Agriculture Organization, Rome, Italy.

U.S. DEPARTMENT OF STATE, 1966-present

- FOREIGN SERVICE RESERVE CORPS
  State Department, Washington, DC 1993-present
- DIRECTOR (COUNSELOR) FOR ECONOMIC AND SCIENTIFIC AFFAIRS
  U.S. Embassy, Brasília, Brazil 1987-89
- CHIEF, ECONOMIC UNIT
  U.S. Embassy, Brasília, Brazil 1984-87
- DIVISION CHIEF, AGRICULTURAL POLICY ISSUES
  State Department, Washington, DC 1981-84
- DEPUTY DIVISION CHIEF, TEXTILE TRADE ISSUES
  State Department, Washington, DC 1980-81
- OFFICER-IN-CHARGE, HIGH TECHNOLOGY TRADE ISSUES
  State Department, Washington, DC 1977-80
- ECONOMIC ANALYST (Energy, industry, international economic cooperation, labor)
  U.S. Missions, Milan and Rome, Italy 1972-77
- EXPORT PROMOTION SPECIALIST
  Department of Commerce, Washington, DC 1969-71
- POLITICAL-ECONOMIC ANALYST
  U.S. Embassy, Caracas Venezuela

COMMUNITY LEADER (1972-present)

- President, Capitol Hill Restoration Society, Inc., Washington, DC 1998-2001 (Founded in 1955, CHRS is the largest DC civic association - 1,000 members, $300,000 endowment.)

EDUCATION

ECONOMICS (Certificate: Bachelor of Arts-equivalent) - Foreign Service Institute, Washington, DC 1971

INTERNATIONAL ECONOMICS, STATISTICS (Course work) - The George Washington University, Washington, DC 1966,69

POLITICAL SCIENCE (Bachelor of Arts) - Washington University, St. Louis, MO 1965

SELECTED PUBLICATIONS

- "Medium-term prospects for agricultural commodities: Agricultural commodity projections to 2000." CCP:93/18. Committee on Commodity Problems. Food and Agriculture Organization of the United Nations, Rome. 1993.

- "Protectionism in agricultural trade: Review of action taken on Conference Resolution 2/79." CCP:93/20. Committee on Commodity Problems. Food and Agriculture Organization of the United Nations, Rome. 1993.

- "International action relating to agricultural commodities - Interaction with international organizations." CCP:93/22. Committee on Commodity Problems. Food and Agriculture Organization of the United Nations, Rome. 1993.

- "The Uruguay Round of Multilateral Trade Negotiations and Agricultural Trade Issues of the 1990s," special section of The State of Food and Agriculture 1991. Food and Agriculture Organization of the United Nations, Rome. 1991.

- "Economic and financial prospects for the low-income food-deficit developing countries" and "Evolution of the international debt crisis" for the "Assessment of the Current World Food Security Situation and Outlook." CFS: 91/2 Committee on World Food Security. Food and Agriculture Organization of the United Nations, Rome. 1991.

- "Trade Policy Developments," "Global Commodity Developments," "Financial Issues and Development Assistance," "Global Challenges facing International Commodity Markets." Commodity Review and Outlook 1990-91 Food and Agriculture Organization of the United Nations, Rome. 1991.

- "International action relating to agricultural commodities - developments in international organizations." CCP: 91/20. Committee on Commodity Problems. Food and Agriculture Organization of the United Nations, April 1991.

- "Multi-Lateral and Bi-Lateral (Agricultural) Policy Objectives. "Science, Technology and Foreign Affairs: Global Environment and Agriculture," Bendahmane and McClintok, Editors. Center for the Study of Foreign Affairs, Washington. 1984

- "Costa Rica: Country Overview" and "Costa Rica: Trade and Business Report" Prepared for Global Business Access "fax information" project, March 1994.

- CHRS News, Washington Post, Hill Rag, Voice of the Hill: Monthly "President's Column" and frequent contributor and writer on Capitol Hill community and development issues. 1998-2001.

- Editor, Americas Profiles. Leading Public Entrepreneurs. Ashoka Foundation, 1997.

- Editor/writer. International Narcotics Control Strategy Report. US Department of State. 1999, 2000. Eastern European country profiles; money laundering and financial crimes - countries of concern and other countries.