

OUTLINE OF TESTIMONY

MARK ADAMO
PERSEUS REALTY, LLC

- I. Introduction and experience
- II. Partnership with OTO and Starwood
- III. Discussion of prior approval and attempts to move forward with approved project
- IV. Conclusions

Mark Adamo

Senior Vice President, Development

Mark Adamo manages the development and construction of all Perseus Realty properties. Mr. Adamo joined Perseus Realty from Veranda Partners in 2007. Prior to Veranda, Mr. Adamo spent 15 years at Manulife Financial, where he was responsible for the development and construction of over a dozen significant properties.

Mr. Adamo studied Architectural Building Science at Ryerson Polytechnical Institute in Toronto, and in 1981 joined the firm of Clifford and Lawrie Architects. Mr. Adamo left Clifford and Lawrie in 1985 as their specifications specialist and joined Canadian Gypsum Company as a technical consultant to architects, engineers and building officials on matters related to fire-protection, acoustics and building envelope design.

Mr. Adamo joined the Real Estate Division of Manulife Financial in 1989 and managed the development and retrofit of commercial real estate properties, including feasibility studies, zoning, entitlements, site planning and development agreements. He was also the senior executive responsible for all design, construction and contract administration.

During his current tenure at Perseus Realty, Mr. Adamo is currently working on or has just completed the following projects:

2201 M Street, Washington, DC
1005 1st Street NE, Washington, DC
14W (Apartments and YMCA), Washington, DC
1577 Spring Hill Road, Tyson's Entitlements Process, McLean, VA
Redlands Corporate Center, Rockville, MD
The Argent, 1200 Blair Mill Road, Silver Spring, MD

During his tenure at Manulife Financial and Veranda Partners Mr. Adamo was responsible for the following development projects:

601 Congress Street, Boston, Massachusetts
555 12th Street, N.W., Washington, D.C.
1100 New York Avenue, N.W., Washington, D.C.
1350 I Street, N.W., Washington, D.C.
750 17th Street, N.W., Washington, D.C.
Schaumburg Corporate Center, Chicago, Illinois
25 Water Street, Kitchener, Ontario, Canada
Manulife Centre/Cineplex Expansion, Toronto, Ontario, Canada
Westwood Corporate Center, Orlando, Florida
The Residences of Veranda Park – Building 4000, Orlando, Florida
The Offices of Veranda Park – Building 1500, Orlando, Florida
Tavistock Financial Center, Windermere, Florida