

**ROBERT WILLIAM MOSES
ATTORNEY AT LAW**

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PROFESSIONAL EXPERIENCE

ROBERT W. MOSES, ATTORNEY AT LAW, MOSES & AIKEN, LLC Rockville, MD 1991-present
Partner

General Practice Attorney with extensive experience in both commercial and residential real estate. Practice specializations include real estate, like kind exchanges, preparation, review and negotiation of contracts, commercial and residential leases, corporation, partnership, and limited liability company formation and representation, purchase and sale of businesses, wills and estates.

ROBERT W. MOSES TITLE, INC. dba Home Team Title 1995-present
President

Home Team Title specializes in both commercial and residential real estate settlements and closes between 300 and 800 cases per year. The company handles the full range of real estate transactions, including complicated commercial acquisitions, foreclosure, bankruptcy and estate settlements, like kind exchanges, standard home purchase transactions and refinances. Home Team Title employs four full time legal assistants and a client services manager.

WASHINGTON DEVELOPMENT AND MANAGEMENT CORPORATION, Washington, D.C.
Vice President and General Counsel 1984-1991

Key operating officer for corporation involved in the acquisition, development and management of commercial properties in the District of Columbia. Credited with negotiating favorable agreements with lenders to optimize cash flow and profitability, marketing leased properties to full occupancy and efficiently directing administrative and property management personnel. Responsible for legal representation for the corporation, plus direction of acquisition/development, financial, administrative and property management activities.

LEVITAN, EZRIN, WEST & KERXTON, Chartered, Bethesda, Maryland
Associate 1981-1984

Specialized in residential real estate, developing an excellent reputation for handling a large portion of the firm's settlements and title work. Skillful handling of all responsibilities resulted in a high volume of client referrals from area brokers. Supervised a staff of six paralegals.

CLIFTON TRAILS DEVELOPMENT COMPANY, Clifton, Virginia
President 1981-1984

Negotiated the purchase of a 90-acre site in suburban Virginia and supervised the creation of two residential subdivisions from the raw land state to marketed home sites. Achieved a nearly 100% return on investment. Personally responsible for securing necessary permits, negotiating agreements and developing the successful marketing plan. Subsequently, identified, purchased and renovated a residential apartment building now producing a 25% annual return on invested capital.

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NEWRATH, MEYER & FALLER, P.C., Washington, D.C.

Associate

1978-1981

One of six attorneys in general practice. Gained extensive and board experience in real estate law, litigation, domestic relations, wills and trusts, and business/corporate law. Initial position following award of degree.

COURSE INSTRUCTION EXPERIENCE

- Taught numerous CE courses in Maryland for realtors including Risk Management, Maryland Legislative Update, DC Legislative Update, Battle of the Contracts (MAR v. Regional), the MAR Contract, The Regional Contract, Sales Contracts and Addenda Demystified, Like Kind Exchanges under IRC 1031, Foreclosures and Short Sales, The Settlement Process,.
- Taught a large number of non-credit courses on many subjects including Qualified Mortgage Rules and new Settlement Disclosures, Brokerage Law, Title 17, Disclosure, Disclaimer, Title Insurance – Enhanced v. Regular, Understanding Settlement Statements – a comprehensive review, Procuring Cause, Agency Law, Transaction/Administration fees, Improper Solicitation of a Listing and Lead Paint.
- Member Maryland State Bar Association and its Real Property Section
- Member DC Bar Association and its Real Property Section.
- Member of GCAAR and serves on GCAAR's Education Committee.

ACADEMIC CREDENTIALS

Juris Doctor, GEORGETOWN UNIVERSITY LAW CENTER, Washington, D.C.

May 1978

Graduated in upper one-third; Dean's List second and third years. Clerk for two law firms. Member of several student associations, including Delta Theta Phi. Created ski club and used book exchange. Publication: New Issue Barometer, VENTURE CAPITAL, section published monthly from June 1977-January 1978.

Bachelor of Business Administration, UNIVERSITY OF WISCONSIN, Madison

June 1975

Majored in Finance and Marketing. Graduated in top 10% with 3.86/4.0 GPA. Member of two honoraries: Phi Kappa Phi (business) and Beta Gamma Sigma (interdisciplinary). Marketing Undergraduate of the Year, 1975.

BACKGROUND INFORMATION - Extensive community service work, including service as Past President of the Brownstones at Park Potomac Community Association, Past President of North Bethesda Congress of Citizens Associations, testified before the Planning Board, County Council and the Montgomery County Delegation to the Maryland State General Assembly. Active sports enthusiast; tennis player, golfer, avid skier, certified scuba diver. Married; native Washingtonian.