

**Board of Zoning Adjustment Case No. 18772
627 H Street, N.W.**

**Outline of Testimony
Conrad Cafritz
Cafritz Interests**

- I. Introduction and Experience
- II. General History of the Project
- III. Proposed Uses for the Site
- IV. Engagement with Community and District Agencies
- V. Conclusion

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**Outline of Testimony
Aaron Katz
Modus Hotels**

- I. Introduction and Experience
- II. Description of Hotel Concept and Program
- III. Description of Successful Micro Hotels in Other Cities
- IV. Conclusions

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**Outline of Testimony
Doug Carter and Hiro Nirmalani
DCS Design**

- I. Introduction and Experience
- II. Description of the Site
 - a. Location
 - b. Summary of Site Constraints and Exceptional Conditions
- III. Areas of Relief
 - a. Parking Variance (§ 2101.1)
 - b. Loading Variance (§ 2201.1)
 - c. Court Variance (§ 776)
 - d. Roof Structure Special Exception (§§ 770.6 and 411)
 - e. Rear Yard Special Exception (§ 774)
- IV. Conclusions

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**Outline of Testimony
Erwin Andres
Gorove/Slade Associates**

- I. Introduction
 - a. Description of Gorove/Slade Associates
 - b. History and Experience
- II. Overview of Parking Variance
 - a. Parking Requirements Pursuant to § 2101.1
 - b. Practical Difficulty in Meeting Parking Requirements
 - c. Nearby Alternative Transportation Options and TDM Plan
- III. Overview of Loading Variance
 - a. Loading Requirements Pursuant to § 2201.1
 - b. Practical Difficulty in Meeting Loading Requirements
 - c. Accommodation for Loading Needs
- IV. Conclusions

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**Outline of Testimony
Steven E. Sher
Director of Zoning and Land Use Services
Holland & Knight LLP**

- I. Introduction
- II. Experience and Expertise
- III. Site Location and Description
- IV. Description of Surrounding Area
- V. Zoning
- VI. Proposed Development
- VII. Analysis of Areas of Relief Requested
- VIII. Conclusions