

BOARD OF ZONING ADJUSTMENT
District of Columbia
CASE NO. 18562
EXHIBIT NO. 9

Profit Loss Analysis

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Applicant: 1538 New Jersey Avenue NW
Property: 1538 New Jersey Avenue NW

Alternative 1: 3 Units	
Purchase Price	\$ 399,900
Closing Costs	\$ 23,046
Basic Building work including structural, utilities, etc	
Project Cost for 3 Units	\$ 430,500
Total Project Cost	\$ 853,446
Debt	\$ 640,085
Equity	\$ 213,362
Gross Rent for 3 Units	\$ 63,000
Total Gross Potential Rent	\$ 63,000
Vacancy / Collection at 5%	\$ 3,150
Net Rent	\$ 59,850
Taxes	\$ 7,254
Insurance	\$ 3,000
Common Utilities	\$ 6,000
Trash	\$ 2,400
Management Fees at 5%	\$ 2,993
Repairs and Maintenance	\$ 2,250
Total Expenses	\$ 23,897
Operating Income	\$ 35,953
Debt Service	\$ 45,770
Cash Flow	\$ (9,817)
Cash Return on Equity	-5%

Alternative 2: 5 Units	
Purchase Price	\$ 399,900
Closing Costs	\$ 23,046
Project Cost for 5 Units	\$ 615,000
Total Project Cost	\$ 1,037,946
Debt	\$ 778,460
Equity	\$ 259,487
Gross Rent for 5 Units	\$ 105,000
Total Gross Potential Rent	\$ 105,000
Vacancy / Collection at 5%	\$ 5,250
Net Rent	\$ 99,750
Taxes	\$ 8,823
Insurance	\$ 3,500
Common Utilities	\$ 7,000
Trash	\$ 2,400
Management Fees at 5%	\$ 4,988
Repairs and Maintenance	\$ 3,750
Total Expenses	\$ 30,460
Operating Income	\$ 69,290
Debt Service	\$ 68,940
Cash Flow	\$ 350
Cash Return on Equity	0%

Proposed: 7 Units	
Purchase Price	\$ 399,900
Closing Costs	\$ 23,046
Project Cost for 7 Units	\$ 717,500
Total Project Cost	\$ 1,140,446
Debt	\$ 855,335
Equity	\$ 285,112
Gross Rent for 7 Units	\$ 147,000
Total Gross Potential Rent	\$ 147,000
Vacancy / Collection at 5%	\$ 7,350
Net Rent	\$ 139,650
Taxes	\$ 9,694
Insurance	\$ 4,000
Common Utilities	\$ 8,000
Trash	\$ 2,400
Management Fees at 5%	\$ 6,983
Repairs and Maintenance	\$ 5,250
Total Expenses	\$ 36,326
Operating Income	\$ 103,324
Debt Service	\$ 76,118.64
Cash Flow	\$ 27,205
Cash Return on Equity	10%